



Lapauw News

April - May - June 2013

Year 2013 No. 2

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Welcome



Dear reader,

I am happy to present you the second edition of our Lapauw News and would like to thank you for the positive feedback that we have received on this newsletter. You confirmed your interest in receiving more information on what is going on at Lapauw.

The past quarter was a very busy one with the first sales through our new American daughter company, the global launch of our new Mediwave washer, the participation at the Clean Show in New Orleans, etc. You will read more about it in this newsletter.

Lapauw will be closed for summer holiday from 22nd of July till 18th of August. Of course, our after sales service is available to assist you if needed, during the entire holiday period.

Steven Renders, CEO

Clean Show 2013

The 2013 Clean show edition was for Lapauw an important one as Lapauw unveiled Lavatec Inc. as the new Lapauw headquarters for sales and service on the American Continent.

In fact, with Lavatec Inc. the American market is the fourth market to be served directly by a Lapauw division, next to France, Central & Eastern Europe and Asia. The accounts of the many visitors that visited the Lapauw/Lavatec Inc. booth and the well-attended social venue on the first evening of the exhibition underlined that Lavatec Inc. is the partner Lapauw was looking for to manage the vast and growing American market.

The star of the show, however, was the new Mediwave barrier washer, as it turned out to be one of the mayor innovations on display at the 2013 Clean Show.



MEDIWAVE

Is it a bird... is it a plane?

With its monolithic design and striking white livery, the Mediwave has a futuristic, almost outlandish look and left many Clean Show visitors guessing what it actually was. As a matter of fact, with the Mediwave, Lapauw redeveloped the barrier washer concept as the ever increasing demands in hygiene and cleanliness push the limits of today's machines.

First thing that catches the eye are the front- and back cover panels. Instead of using the standard stainless steel panels, the front- and back covers of the Mediwave are made of GRP, or Glass Reinforced Polymer.

As it is a material that is used in Clean Room construction, GRP assures higher hygienic standards and improved protection against contamination than stainless steel.

Next to the GRP covers, the Mediwave also incorporates other measures that are indispensable in the highly demanding clean room operations.

Things as standard VITON bearing seals and a technical bay that is arranged in such a manner that all components can be accessed from the soiled side only, are standard on the Mediwave.



Hygiene was not the only thing we tackled while redeveloping the barrier-washer. With an estimated 35% of the total cost, personnel is a major expenditure for laundries, so productivity is paramount.

Therefore, we paid special attention to the drum access opening and design of the machine in such a way that the operator gains easier and faster access to the drum and does not strain himself while loading and unloading the machine. These measures enhance ergonomics and assures higher efficiency than what is available today.

The new Mediwave will be shown on Jet Expo in Paris. (11 - 14 octobre 2013)

Thuir Hospital laundry, France ELS enables traceability.

"When the laundry of the L.J. Gregory Medical center in Thuir initiated a project for 3 new barrier-washers, traceability was a prerequisite. The Lapauw ELS system provided the solution that they were looking for."

The ELS (Electronic Lapauw System) system allows the customer to trace and register all vital process parameters such as batch number, cycle duration times and temperatures.

The ELS system then transmits this data wireless to a computer of choice, where it can be consulted as spreadsheet or report, that can be shown to customers.

But Lapauw takes traceability and monitoring a step further.

ELS takes the conditions that are put forward by RABC* to assure disinfection as a benchmark against which all washing cycles are compared.

The washing reports then immediately indicate whether or not the disinfection was successful.

* RABC or Risk Analysis Biocontamination Control offers laundries a powerful tool to perform a risk analysis on their process and assure a defined microbiological quality on their textiles. Although RABC does not contain any microbiological limit, it is widely accepted and, even written in a European standard ISO14065.

Why SIEMENS?

Lapauw plans to switch its product range to Siemens in the next 9 months. Many asked us: why Siemens?

There are different reasons to choose Siemens. Besides the fact that Siemens is one of the world's leading suppliers of innovative environmentally friendly products and solutions for industry customers, they also have a very open system which allows easy communication with any other laundry machine, no matter what PLC is used.

Their unique concept of Totally Integrated Automation equips the LAPAUW machines with a seamless integration of HMI, automation and motion control. With the combined efforts of our engineers together with those of Siemens, we've created a unique and intuitive interface which enables the operator to effortlessly control the machines.

New automation technology combined with state of the art drive technologies, ensures enhanced performances of our machines. Strong diagnostic features and preventive maintenance mechanisms ensures the maximum up-time of the machine.

Backed up by a world-wide service network in over 190 countries and the assurance of the products' availability, the investments of our customers are secured for a very long period.

SIEMENS

Dealer in the spotlight

1976 : Armstrong James & Co Ltd. sells the first Lapauw machine into the UK. This small step soon became a giant leap for Lapauw on the UK market, as Lapauw quickly became a “household name” in the UK and many laundries, from small single roll businesses to the large groups like Bourne Textile services, have Lapauw in their laundry.

Armstrong
COMMERCIAL LAUNDRY SYSTEMS

Armstrong’s secret? A small Lapauw team, with seasoned sales Manager Len Hazell at the helm, that is dedicated to Lapauw machines and its users.

Where are we today? Armstrong continues to soldier on and with success. This summer, The White Knight laundry group starts up one of the most ecological laundries in the UK and Armstrong convinced the customer to put 3 TurboFAN ironers at the heart of the laundry.

TurboFan 2013 - Never this quick

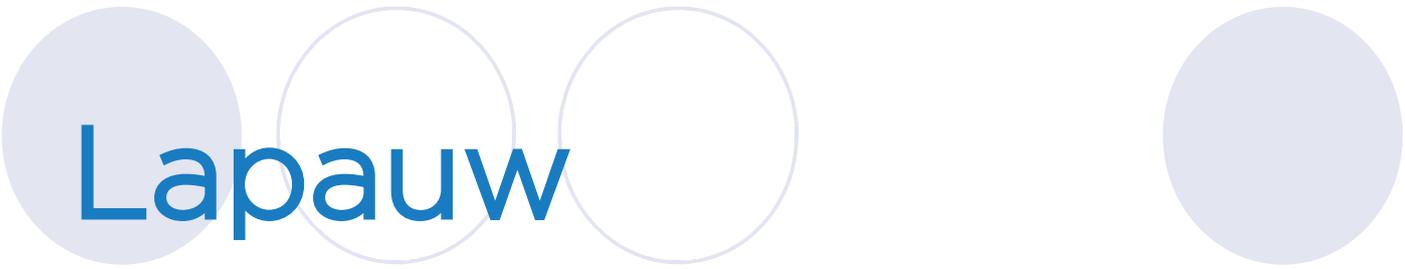


Recent TurboFAN installations confirm its efficiency:

Significant reduction of gas consumption

Speeds up to 52m/min

Steady ironing temperatures



Lapauw at your service

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